



“TUSC not only saves us money, but also brings transparency and accountability to our IT department...”

*Frank Poja
CFO*

Bemis Manufacturing Company (Bemis)

Challenge

Bemis required production maintenance for its Oracle-based ERP system.

Solution

Bemis partnered with TUSC for 24/7 monitoring, emergency support, and general maintenance.

Results

Bemis maintains focus on its core competency and spends half the cost of an on-staff database administrator (DBA) annually.

No stranger to software implementations and the ongoing operational costs that follow, Poja believes that understanding costs is an important step towards managing them. He states, “TUSC not only saves us money, but also brings transparency and accountability to our IT department by providing a quantifiable and contractual service.” Through an internet-based reporting system, Poja and VP of IT, Bruce Hagen, know exactly when and why work is being done on their system and how much it is costing them.

Hagen further explains their decision to partner with TUSC. “While we knew that our ERP system needed to be professionally managed,” he states, “we questioned how to fill the need most pragmatically.” He continues, “To provide 24/7 coverage, we would have to hire or train at least two people.” With \$72,513 as the median DBA salary, plus the associated costs of recruiting, benefits, training, and retention, Bemis found that this was not a cost savings measure.

Bemis Partners with TUSC for Remote Oracle Administration

With operations throughout North America, Latin America, and Europe, Bemis has built its business on three principles: quality, craftsmanship, and innovation. To help increase the bottom line—another guiding principle—Bemis relies on TUSC for remote Oracle database administration.

“We ask everyday how we can lower the costs of producing our products, whether those costs are hidden in the manufacturing process or in the IT department,” states Frank Poja, CFO.

“Besides that,” Poja states, “we still would not get the same service level that TUSC provides.” Bemis receives comprehensive database administration from TUSC for about half the cost of an on-staff DBA, saving them up to 70% of Oracle-related administrative costs.

Another goal at Bemis is to optimize necessary overhead by incurring costs that add value. “TUSC provides quality customer service in the area that it knows best,” states Poja, “and that helps us focus on our core competency.” After all, Poja and Hagen would prefer to spend their time helping Bemis manufacture the best possible product, not manage Oracle. They leave that to the experts at TUSC.

ABOUT BEMIS

Bemis Manufacturing, founded in 1901, is one of the largest manufacturers of toilet seats in the world.

ABOUT TUSC

Specialists in helping companies optimize their investment in Oracle Technology. Providing integrated functional and technical solutions since 1988 in the areas of Oracle’s E-Business Suite, Business Intelligence/Data Warehousing, Custom Development, Managed Services/Remote DBA, Database Services, Training & Mentoring and Oracle Licensing.